

GEORGIA MCGRATH

SENIOR ASSOCIATE

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EXTREMELY GOOD AT

- Mergers, acquisitions and joint ventures
- Getting your business off the ground shareholder agreements, incorporations, structuring advice, seed raising
- Capital raises at all stages of a company's journey including debt, equity and hybrids
- Any kind of ESOP, incentive, phantom equity or succession planning scheme
- General corporate governance
- ASX and ASIC compliance

HIGHLIGHTS

- Advising founders and other shareholders of Realtair Pty Ltd on the acquisition by major shareholder REA Group of the remaining 63% stake in the company in June 2024
- Advising the founder and other owners of Sefiani Communications on their 2023 exit to Clarity Global
- Advising SKG Cleaning Services on its acquisition of the Ezko Group in 2023
- Helping Quiip, a leading specialist in social media and online community management, to implement a bespoke employee share ownership and succession plan
- Assisting a medical device company to raise several rounds of funding via debt and equity and to implement a corporate restructure
- Advising Founder of Bright & Duggan on 2022 sale of his 44.5% interest in Bright & Duggan to Johns Lyng Group (ASX: JLG)
- Advising on the 50:50 merger of equals between ComplyPath and InPayTech Limited
- Advising now former head of ventures of PwC Australia in the July 2020 sale of the Australian PwC New Ventures Group, spin out of the existing products, platforms, and various assets and employees from PwC to 4 new entities
- Working with some of Australia's coolest start-ups and helping them get the capital that they need to grow their businesses, including advising Vitable, Realtair, Year13 and Pivot Learning
- Assisting an emergency medical service company to convert to a public company and raise upwards of \$8m to assist in expanding growth throughout Australia, including into regional areas

CLAIM TO FAME

Lead singer of 90s punk band Frenzal Rhomb, Lindsay McDougall (AKA The Doctor) once retweeted me

USELESS NICHE EXPERTISE

Encyclopaedic knowledge of The Office (US version)

FOOD PHOBIA Oysters, the alien of the ocean



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